Mexico

## **Fixed-Income and FX Weekly**

## Market outlook

- **Mixed performance in local assets.** Last week, the Mbonos' curve adjusted -4bps and +12bps, at the extremes. The 10-year benchmark closed at 8.83% (+4bps w/w). The USD/MXN ended at 17.79, printing a depreciation of 1.1% w/w
- Focus on Fed minutes, economic figures in several regions and the political situation in the US. Last week, financial assets started with optimism on the possibility of an agreement on the U.S. debt limit, however, caution returned on Friday on the news of an abrupt impasse in the negotiations. Investors also digested hawkish comments from some Fed members, while Powell signaled a pause by mentioning that the cumulative hike and tighter credit conditions may allow them to analyze the data and make a careful assessment before a decision, and that these factors could offset further hikes. In Mexico, Banxico's Board of Governors left the benchmark rate unchanged at 11.25%, in line with our call. Considering the tone and guidance, previous speeches by some members, the recent evolution of inflation, we reiterate our estimate that the terminal rate will close this year at 11.25%, with cuts starting in 1Q24. This week, markets will be attentive to the content of the Fed's minutes to know the balance of opinions among its members. Attention will also be focused on the manufacturing and services PMI indicators in Germany, the Eurozone, the UK and the US, while the latter will also report 1Q23 GDP, the PCE deflator, home sales, trade balance and durable goods orders. In monetary policy, the central banks of South Korea, Indonesia, Israel, New Zealand, South Africa and Turkey will publish their decisions. In Mexico, the most relevant data will be the 1Q23 final GDP, inflation for the first half of May, IGAE for March, trade balance for April and the banking sector expectations survey

## Fixed-Income

- Supply Tomorrow, the MoF will auction 1-, 3-, 6-, and 24-month Cetes, the 3-year Mbono (Mar'25), the 3-year Udibono (Dec'26), as well as 1-, and 3-year Bondes F
- **Demand** Foreigners' holdings in Mbonos totaled MXN 1.361 trillion (US\$ 75.7 billion), a market share equal to 34.5%, as of May 10<sup>th</sup>. Short positions in Mbono May'33 ended at MXN 56 million from previous MXN 7.1 billion
- **Technicals** The spread between 10-year Mbonos and Treasuries decreased to 516bps from 533bps the previous week, with the 12M mean at 557bps

## Foreign exchange

- Market positioning and flows MXN position (as of May 16<sup>th</sup>) printed a higher net long of US\$ 2.10 billion from US\$ 1.97 billion a week ago. Mutual funds' flows to EM marked sales of US\$ 1.0 billion from purchases of US\$ 311 million
- **Technicals** The spot hovered between its best intraday level since 2016 at 17.42 and 17.79 per dollar, after Banxico's decision. With this, the 1-month implied volatility rose to 1-month highs of 11.17% (+1 vegas)

May 22, 2023

www.banorte.com

Alejandro Padilla Santana Chief Economist and Head of Research alejandro.padilla@banorte.com

Manuel Jiménez Zaldívar Director of Market Strategy manuel.jimenez@banorte.com

Leslie Thalía Orozco Vélez Senior Strategist, Fixed Income and FX Ieslie.orozco.velez@banorte.com

Isaías Rodríguez Sobrino Strategist, Fixed Income and FX isaías.rodríguez.sobrino@banorte.com

Fixed-Income Market dynamics Supply Demand Technicals Recommendations	pg. 4 pg. 5 pg. 7
Foreign exchange Market dynamics Market positioning and flows Technicals	pg. 11 pg. 12

## Recommendations

## Fixed-Income

- The market began to moderate its expectations of rate cuts for 2H23. The curve now incorporates cuts of -60bps from -70bps last week, approximately three -25bps adjustments in the last meetings of the year. We believe the decision supported our view to keep the rate at 11.25% for the remainder of the year. Therefore, we expect very short-term rates to register additional pressures, resulting in more inverted yield curves
- Finally, we expect that the 10-year Mbono to trade between 8.70% and 8.95% this week

## FΧ

- This week, the dollar's performance will be mainly determined by the debt ceiling negotiations, the content of the minutes of the Fed's last meeting, the tone of its members' speeches and the adjustment in market expectations
- The Mexican peso will continue to be immersed in international dynamics after assimilating Banxico's monetary policy decision. We estimate a trading range for this week between USD/MXN 17.60 and 18.20

Document for distribution among the general public



# **Fixed-Income dynamics**

Mbonos performa	ance			
Maturity date	YTM 05/19/2023	Weekly change (bps)	YTD (bps)	
Dec'23	11.31	-1	+48	
Sep'24	10.95	-4	+86	
Dec'24	10.67	-3	+80	
Mar'25	10.38	-1	+45	
Mar'26	9.63	+3	+39	
Mar'27	9.20	+9	+1	
Jun'27	9.14	+13	+5	
May'29	8.81	+5	-26	
May'31	8.81	+6	-21	
May'33	8.83	+4	-19	
Nov'34	8.80	+4	-25	
Nov'36	8.80	+4	-24	
Nov'38	9.05	+13	-4	
Nov'42	9.12	+13	+1	
Nov'47	9.07	+12	0	
Jul'53	9.10	+12	+5	

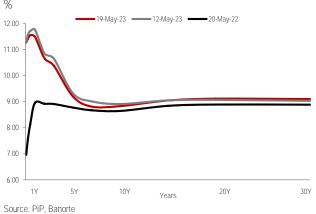
Source: PiP

Udibonos performance

Maturity date	YTM 05/19/2023	Weekly change (bps)	YTD (bps)
Nov'23	8.36	-18	+228
Dec'25	5.56	-6	+79
Dec'26	5.40	+3	+74
Nov'28	4.57	-5	+26
Nov'31	4.45	-5	+28
Nov'35	4.46	-4	+25
Nov'40	4.56	-4	+37
Nov'43	4.60	0	+9
Nov'46	4.52	-6	+34
Nov'50	4.54	-9	+31

Source: PiP

Mbonos curve at different closing dates %



IRS (28-day TIIE) performance

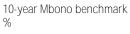
Maturity date	YTM 05/19/2023	Weekly change (bps)	YTD (bps)
3-month (3x1)	11.54	-5	+63
6-month (6x1)	11.52	-4	+48
9-month (9x1)	11.43	-2	+36
1-year (13x1)	11.14	+1	+23
2-year (26x1)	9.89	+1	+2
3-year (39x1)	9.09	+4	-9
4-year (52x1)	8.72	+7	-18
5-year (65x1)	8.52	+8	-30
7-year (91x1)	8.38	+7	-36
10-year (130x1)	8.35	+6	-38
20-year (260x1)	8.50	+10	-36

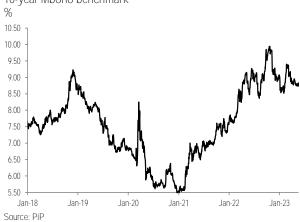
Source: Bloomberg

Cetes performance

cetes periorinari	CE		
Maturity date	YTM 05/19/2023	Weekly change (bps)	YTD (bps)
Cetes 28	11.27	-10	+118
Cetes 91	11.40	-11	+74
Cetes 182	11.55	-6	+68
Cetes 364	11.49	-4	+52
Cetes 728	11.03	-4	+22

Source: PiP





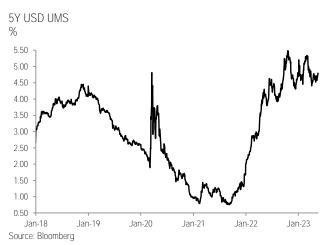


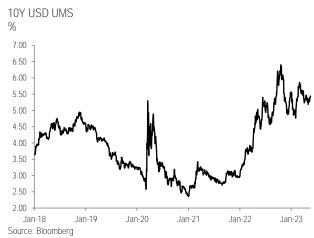
# **Fixed-Income dynamics (continued)**

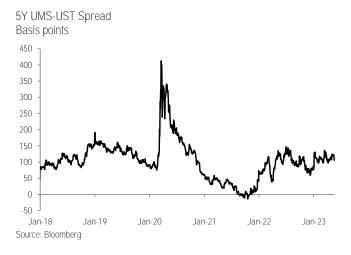
USD UMS and US Treasuries performance

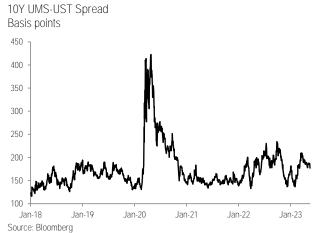
	UMS			UST			Spreads				
Term	Maturity date	YTM 05/19/2023	Weekly change (bps)	YTD (bps)	YTM 05/19/2023	Weekly change (bps)	YTD (bps)	Actual (bps)	Weekly change (bps)	12m Average (bps)	bps
2Y	Abr'25	4.54	+17	+6	4.27	+28	-16	27	-11	32	47
3Y	May'26	4.30	+26	-50	3.95	+29	-27	35	-3	75	67
5Y	Feb'28	4.79	+16	+0	3.73	+29	-27	106	-13	105	119
7Y	Apr'30	5.12	+14	-22	3.71	+25	-26	141	-12	151	162
10Y	May'33	5.44	+13	-12	3.67	+21	-20	177	-8	184	200
20Y	Mar'44	6.15	+14	-23	4.06	+18	-9	209	-4	231	
30Y	May'53	6.39	+10	0	3.93	+14	-4	246	-4	260	

Source: Bloomberg











# **Fixed-Income supply**

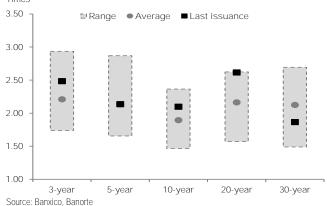
- Mexico's weekly auction. Tomorrow, the MoF will auction 1-, 3-, 6-, and 24-month Cetes, the 3-year Mbono (Mar'25), the 3-year Udibono (Dec'26), as well as 1-, and 3-year Bondes F
- Strong demand for Cetes and greater appetite for Mbonos vs Udibonos of the same maturity. In the last decision, Banxico confirmed the end of the tightening cycle by keeping the reference rate unchanged at 11.25% (+725bps from June 2021 to March 2023). We expect the benchmark rate to remain at this level for the rest of the year. Furthermore, the latest inflation reports indicate a downward trend, so the attractive real rates on Cetes support a healthy demand, as seen in the last 4 auctions. Likewise, the market considers the hiking cycle in the US to be over. Thus, the spread between Banxico and the Fed is 600bps. For the 3-year Mbono, we expect a stable demand and in line with the average of its auctions during 2023 of 2.5x. This security currently trades at 10.38%, registering losses of 45bps so far this year. For the 3-year Udibono, we anticipate demand below 2.0x, as seen in its last 3 auctions. Despite the 3-year breakeven has decreased 31bps so far this year, we still don't see it attractive enough to compete with its nominal peers

Auction specifics (May 23, 2023)

7 ta dition of delines (may 20/2020)								
	Maturity	Coupon rate, %	To be auctioned <sup>1</sup>	Previous yield <sup>2</sup>				
Cetes								
1m	22-Jun-23		8,000	11.25				
3m	24-Aug-23		7,500	11.46				
6m	16-Nov-23		8,000	11.57				
24m	15-May-25		8,500	11.15				
Bondes F	,							
1y	23-May-24		5,500	0.13				
3y	23-Oct-25		1,500	0.21				
Mbono								
3y	6-Mar-25	5.00	13,000	10.50				
Udibono								
3y	3-Dec-26	3.00	UDIS 900	5.58				

Source: Banorte with data from Banco de Mexico

Mbonos' bid-to-cover ratios for primary auction in last 2 years Times

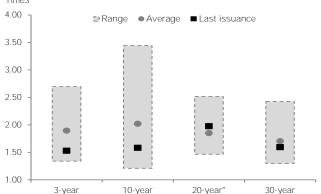


2Q23 Auction Calendar\*

Date	Cetes	Mbonos	Udibonos	Bondes F
3-Apr	1, 3, 6, and 12M	10-year (May'33)	20-year (Nov'35)	2-, and 5-year
11-Apr	1, 3, 6, and 24M	5-year (Mar'27)	10-year (Nov'31)	1-, 3-, and 7-year
18-Apr	1, 3, 6, and 12M	20-year (Nov'42)	30-year (Nov'50)	2-, 5-, and 10-year
25-Apr	1, 3, 6, and 24M	3-year (Mar'25)	3-year (Dec'26)	1-, and 3-year
2-May	1, 3, 6, and 12M	30-year (Jul'53)	20-year (Nov'43)	2-, and 5-year
9-May	1, 3, 6, and 24M	5-year (Mar'27)	10-year (Nov'31)	1-, 3-, and 7-year
16-May	1, 3, 6, and 12M	10-year (May'33)	30-year (Nov'50)	2-, 5-, and 10-year
23-May	1, 3, 6, and 24M	3-year (Mar'25)	3-year (Dec'26)	1-, and 3-year
30-May	1, 3, 6, and 12M	20-year (Nov'42)	20-year (Nov'43)	2-, and 5-year
6-Jun	1, 3, 6, and 24M	5-year (Mar'27)	10-year (Nov'31)	1-, 3-, and 7-year
13-Jun	1, 3, 6, and 12M	30-year (Jul'53)	3-year (Dec'26)	2-, 5-, and 10-year
20-Jun	1, 3, 6, and 24M	3-year (Mar'25)	30-year (Nov'50)	1-, and 3-year
27-Jun	1, 3, 6, and 12M	10-year (May'33)	20-year (Nov'43)	2-, and 5-year

Source: Ministry of Finance \*In case an instrument is auctioned by the syndicated method, the current instrument will be replaced by the new issuance

Udibonos' bid-to-cover ratios for primary auction in last 2 years Times



Source: Banxico, Banorte \*The 20-year maturity was reopened in April 2021

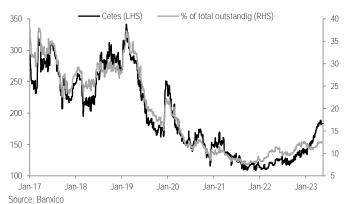
<sup>1.</sup> Except for Udibonos, which are expressed in UDI million, everything else is expressed in MXN million. The amount of Cetes is announced a week prior to the day of the auction.

<sup>2.</sup> Yield-to-maturity reported for Cetes, Mbonos and Udibonos

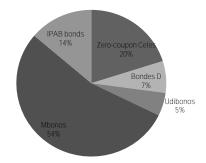


# **Fixed-Income demand**

Cetes held by foreigners MXN billion, %



Government issuance by type of instrument Total amount of US\$ 406 billion, % of total



Source: Banxico

Government bond holdings by type of investor US\$ billion and %, data as of 05/10/2023

	Total % of total amount outstanding						
	amount	Foreign	Pension	Mutual	Insurance	Banks	Other
	outstanding	investors	funds	funds	companies	Banks	Other
Zero-coupon Cetes	82	12%	12%	21%	4%	10%	40%
Floating-rate Bondes D	28	2%	3%	40%	1%	22%	32%
Real-rate Udibonos	160	4%	53%	4%	19%	2%	18%
Fix ed-rate Mbonos	219	35%	23%	3%	3%	12%	25%

Source: Banorte with data from Banxico

Foreign investors holdings of government bonds US\$ billion

	05/10/2023	Previous Week	Difference	12/30/2022	Difference
Zero-coupon Cetes	10.2	10.5	-0.3	7.8	2.4
Floating-rate Bondes D	0.4	0.1	0.4	1.9	-1.5
Real-rate Udibonos	6.4	0.8	5.5	1.0	5.4
Fix ed-rate Mbonos	75.7	76.1	-0.4	77.8	-2.1

Source: Banorte with data from Banxico

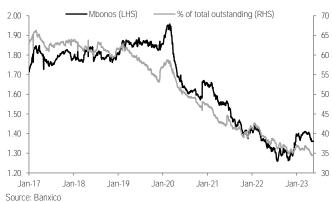
Foreign investors holdings of government bonds

Percentage of total amount outstanding

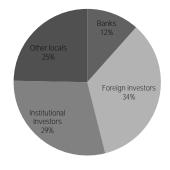
	05/10/2023	Previous Week	Difference	12/30/2022	Difference
Zero-coupon Cetes	12.5%	12.6%	-0.1%	12.4%	0.1%
Floating-rate Bondes D	1.5%	0.2%	1.3%	4.4%	-2.9%
Real-rate Udibonos	4.0%	4.1%	-0.1%	5.0%	-1.0%
Fix ed-rate Mbonos	34.5%	34.7%	-0.2%	37.1%	-2.5%

Source: Banorte with data from Banxico

Mbonos held by foreigners MXN trillion, %



Mbonos holdings by type of investor Total amount of US\$ 219 billion, % of total



Source: Banxico

Mbonos holdings by type of investor US\$ billion and %. data as of 05/04/2023

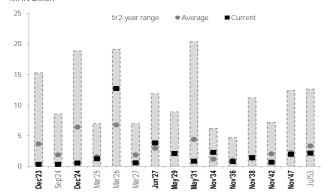
JS\$ billion and %	, data as of U5/U	4/2023				
DTM	Total	Local	Foreign	Pension	Other	
DTIVI	amount	Banks	investors	and Mutual	Other	
Dec'23	11.6	23%	11%	17%	49%	
Sep'24	17.6	20%	19%	13%	48%	
Dec'24	13.4	22%	28%	8%	43%	
Mar'25	12.6	26%	21%	18%	36%	
Mar'26	25.8	27%	25%	16%	32%	
Mar'27	13.6	16%	24%	17%	42%	
Jun'27	19.8	9%	45%	26%	20%	
May'29	15.2	5%	51%	22%	22%	
May'31	24.5	5%	50%	32%	14%	
May'33	7.4	3%	37%	41%	20%	
Nov'34	5.0	2%	47%	38%	13%	
Nov'36	4.0	2%	30%	39%	30%	
Nov'38	12.2	1%	44%	39%	17%	
Nov'42	15.8	1%	47%	38%	14%	
Nov'47	14.5	1%	36%	43%	20%	
Jul'53	7.1	4%	29%	49%	18%	
Total	213.1	12%	34%	26%	28%	

Source: Banxico



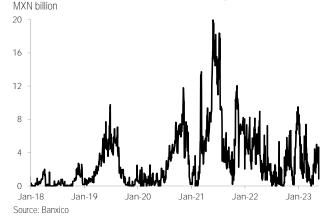
# Fixed-Income demand - Primary dealers

Market makers' short positions on Mbonos MXN billion



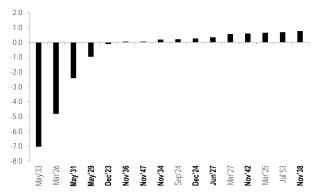
Source: Banxico \*Mar'25 issued in Dec'21

Market makers' short positions on Mbono May'31



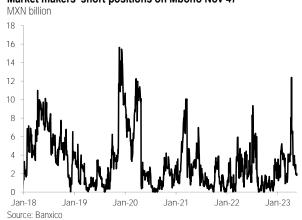
Market makers' short position on Mbonos

Weekly change in market makers' short positions on Mbonos MXN billion



Source: Banxico

## Market makers' short positions on Mbono Nov'47



US\$ million Total amount Previous Previous 05/19/2023 Maturity Date outstanding as of Previous Year 6-month MAX 6-month MIN Week Month 05/19/2023 Dec'23 11,718 Sep'24 17,751 Dec'24 13,702 Mar'25 12,720 Mar'26 25,735 1,074 Mar'27 14,609 19,994 Jun'27 May'29 15,375 May'31 24,436 May-33 8,519 Nov'34 5,084 Nov'36 3,992 Nov'38 12,292 Nov'42 15,955 Nov'47 14,547 Jul'53 7,215 223,643 1,670 2,325 2,225 1,250 Total

Source: Banxico



## **Fixed-Income technicals**

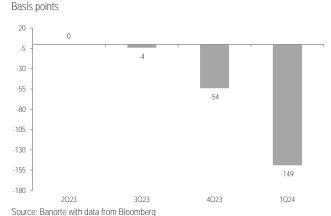
- The carry at the shortest-end decreased. Spreads between Cetes and imp. forward rates stood at: 1-month at -43bps from +25bps, 3-month at -124bps from -105bps, 6-month at -133bps from -120bps, and 1-year at -96bps from -99bps
- Attention to the minutes of the Federal Reserve. After Banco de México did not follow the Fed by keeping the reference rate unchanged and with it the interest rate differential returned to 600bps from a temporary level of 625bps, attention will be on the Fed minutes. Investors will look for clues on the next central bank actions. The market maintains a vision that the terminal rate has already been reached at 5.00%-5.25%; however, it anticipates cuts in the second half of the year. On the other hand, comments from Fed speakers have made it clear that there is no room for rate cuts for the remainder of the year

Spread between Cetes and Implied Forward Rates

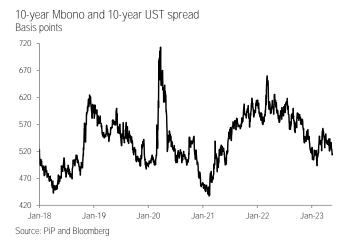
Dasis i dirits	1					
Tenor	Actual	Prev ious	Prev ious	6-month	6-month	6-month
	05/19/2023	Week	Month	Avg	Max	Min
1-month	-43	25	-58	7	142	-114
3 months	-124	-105	-89	-54	27	-137
6 months	-133	-120	-98	-82	-10	-140
12 months	-96	-99	-89	-91	-48	-137

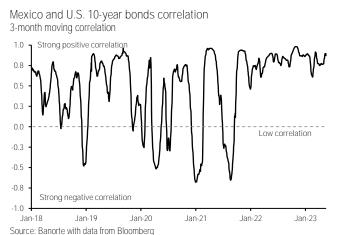
Source: Banorte with data from PiP and Bloomberg

## Cumulative implied moves in Banxico's repo rate



- The local risk premium declined to levels not seen since February. Investors were very attentive to the US debt limit negotiations. In this context, the 10-year spread between Mbonos and Treasuries closed Friday at 516bps vs. 533bps the previous week, while the average of the last twelve months stands at 557bps
- 3-month correlation between benchmark Mexican and American bonds decreased. The reading closed Friday at +87% vs. +89% the previous week







# **Fixed-Income technical (continued)**

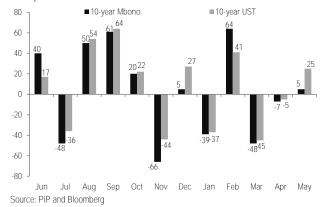
## Selected Spreads

Basis points

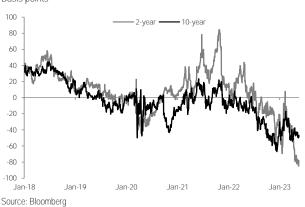
Tenor	05/19/2023	Previous Week	Previous Month	Previous Year	12m Max	12m Min	12m Average
Mbono 2s10s	-184	-191 (+7bps)	-198 (+14bps)	-28 (-156bps)	-17	-199	-102
Mbono 10s30s	27	20 (+7bps)	12 (+15bps)	24 (+3bps)	35	-15	9
TIIE-Mbono 2-year	-78	-82 (+4bps)	-77 (-1bp)	2 (-80bps)	18	-85	-26
TIIE-Mbono 10-year	-48	-50 (+2bps)	-38 (-10bps)	-18 (-30bps)	1	-67	-37

Source: Bloomberg and PiP





## 2- and 10-year TIIE-IRS and Mbono spreads Basis points



## Breakeven inflation using Mbonos & Udibonos

Implicit market inflation using Fisher Equation (%)

Date	05/19/2023	Previous week	Previous month	Previous year	12m Max	12m Min	12m Average
3Y	4.72	4.76 (-4bps)	4.99 (-27bps)	4.61 (+11bps)	5.74	4.55	5.05
5Y	4.43	4.29 (+14bps)	4.59 (-16bps)	4.47 (-4bps)	5.28	4.23	4.72
10Y	4.19	4.10 (+9bps)	4.28 (-9bps)	4.30 (-11bps)	5.16	4.07	4.58
20y	4.32	4.2 (+12bps)	4.43 (-11bps)	4.67 (-35bps)	5.15	4.15	4.68
30Y	4.37	4.17 (+20bps)	4.41 (-4bps)	4.67 (-30bps)	5.18	4.15	4.65

Source: PiP

## 3- and 5-year breakeven inflation using Mbonos & Udibonos



10- and 30-year breakeven inflation using Mbonos & Udibonos Implicit market inflation using Fisher Equation





## **Fixed-Income trade recommendations**

- The market is attentive to the evolution of the discussions to increase the US debt ceiling and avoid a default. The fixed-income market ended last week with a negative bias amid mixed signals to reach an agreement on the US debt ceiling. However, on Friday, Republicans announced an abrupt pause in negotiations with the White House, noting that they were not productive, and that the administration had made unreasonable requests. At this juncture, fears increased that the US could default on its obligations in early June. This situation has pushed the 1-year CDS to record highs of 178 points at the beginning of the month. On brief optimism, the metric declined to 154 points; however, it remains at fairly high levels, even above emerging economies. For example, Mexico's 1-year CDS is significantly below the US metric at 33 points, in stark contrast to historical dynamics. In this sense, Treasuries retreated 23bps, on average, with the largest adjustments in the shorter maturities. The 2-year benchmark returned to trade above 4.00%, closing at 4.27% (+28bps) and the 2s10s spread moved to -60bps from -53bps last week. It is worth noting that net speculative short positions in Treasury futures have steadily increased since July last year and accelerated in early April to record levels
- Locally, the focus was on Banxico's decision to leave the benchmark rate unchanged at 11.25%, in line with expectations. Inside the communiqué, it was highlighted the signal that the rate will remain unchanged for a prolonged period of time. In this sense, the market began to moderate its expectations of rate cuts for 2H23. The curve now incorporates cuts of -60bps from -70bps last week, approximately three -25bps adjustments in the last meetings of the year. We believe the decision supported our view to keep the rate at 11.25% for the remainder of the year. Therefore, we expect very short-term rates to register additional pressures, resulting in more inverted yield curves
- This week, fixed-income market dynamics will depend on the tone of the Fed minutes, speeches from Fed speakers and the evolution of the talks to raise the US debt limit. At the local level, 1Q23 inflation and growth will be relevant. Finally, we expect the 10-year Mbono, May'33, to trade between 8.70% and 8.95%

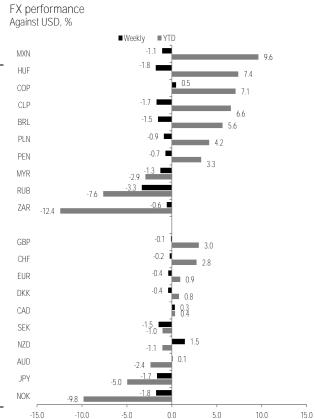


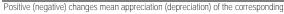
# **FX dynamics**

- The Mexican peso assimilated Banxico's monetary policy decision. At the beginning of the week, the MXN marked its strongest level at 17.42 per dollar, however, this was short-lived under a dynamic marked by the negotiations on the US debt ceiling and the confirmation of the end of Banxico's restrictive cycle. The Mexican peso closed the week at 17.79 per dollar (-1.1% w/w)
- The dollar extended gains on political and monetary uncertainty. The USD strengthened for the second consecutive week. Meanwhile, G-10 and EM currencies ended with a negative bias. In the first group, NOK (-1.8%) was the weakest. In the second, RUB (-3.3%) led the declines

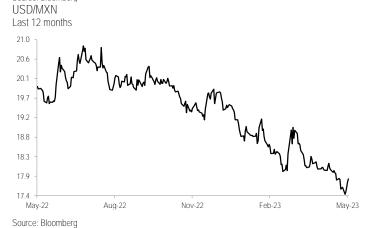
Foreign Exchange market levels and historical return

		Close at 05/19/2023	Daily Change (%)¹	Weekly change (%) <sup>1</sup>	Monthly change (%) <sup>1</sup>	YTD¹ (%)
Emerging Mar	kets					
Brazil	USD/BRL	5.00	-0.7	-1.5	1.6	5.6
Chile	USD/CLP	798.64	-0.4	-1.7	-0.6	6.6
Colombia	USD/COP	4,531.19	-0.2	0.5	-0.2	7.1
Peru	USD/PEN	3.69	0.3	-0.7	2.4	3.3
Hungary	USD/HUF	347.62	0.3	-1.8	-0.5	7.4
Malaysia	USD/MYR	4.54	0.0	-1.3	-2.1	-2.9
Mexico	USD/MXN	17.79	-0.4	-1.1	1.5	9.6
Poland	USD/PLN	4.20	0.4	-0.9	0.4	4.2
Russia	USD/RUB	80.32	0.1	-3.3	1.8	-7.6
South Africa	USD/ZAR	19.45	-0.6	-0.6	-6.4	-12.4
Developed Ma	irkets					
Canada	USD/CAD	1.35	0.0	0.3	-0.3	0.4
Great Britain	GBP/USD	1.24	0.3	-0.1	0.0	3.0
Japan	USD/JPY	137.98	0.5	-1.7	-2.4	-5.0
Eurozone	EUR/USD	1.0805	0.3	-0.4	-1.4	0.9
Norway	USD/NOK	10.87	0.4	-1.8	-2.7	-9.8
Denmark	USD/DKK	6.89	0.3	-0.4	-1.3	0.8
Switzerland	USD/CHF	0.90	0.6	-0.2	-0.2	2.8
New Zealand	NZD/USD	0.63	0.9	1.5	1.3	-1.1
Sweden	USD/SEK	10.54	0.3	-1.5	-1.7	-1.0
Australia	AUD/USD	0.67	0.4	0.1	-0.9	-2.4





currency against the USD. Source: Bloomberg



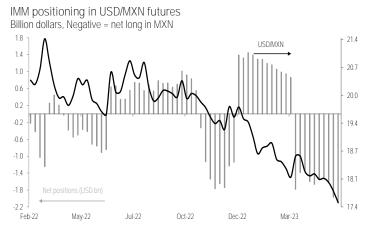
Source: Bloomberg DXY Points 115 113 111 107 105 103 101 99 May-22 Aug-22 Nov-22 Feb-23 May-23

Source: Bloomberg, Banorte

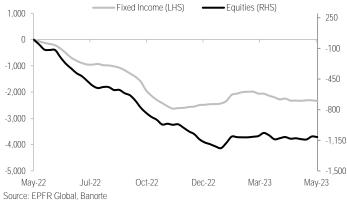


# **FX** positioning and flows

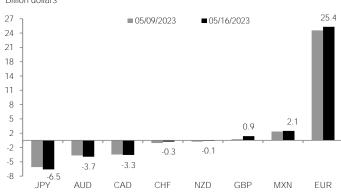
- Net long positioning in MXN increased for the fourth consecutive week. As of May 16<sup>th</sup>, the MXN position recorded a higher net long position of US\$ 2.10 billion from US\$ 1.97 billion, reaching a high since March 2020. It is worth noting that the MXN assimilated well the end of Banco de México's tightening cycle, stabilizing in the 17.70 zone. With this, it remains the strongest currency in the universe of emerging currencies, with a year-to-date appreciation of 9.6%, followed by the Hungarian forint (+7.4%)
- Net short USD positions continue to grow and reach a new high since June 2021. The USD IMM position posted a higher net short position of US\$ 14.6 billion from US\$ 13.4 billion the previous week, accumulating a 24% increase so far in May. This was the result of purchases in most currencies, highlighting EUR (+817 million), GBP (+674 million), and CHF (+317 million)
- Sales in both EM and Mexico were recorded. Our EPFR aggregate recorded positive outflows of US\$ 1.0 billion from inflows of US\$ 311 million the previous week. Bond market sales increase to US\$ 526 million from US\$ 169 million. While equities flows turn negative to US\$ 492 million from +US\$ 479 million. In Mexico, negative flows of US\$ 34 million were recorded because of sales in both bonds and equities of US\$ 27 million and US\$ 7 million, respectively



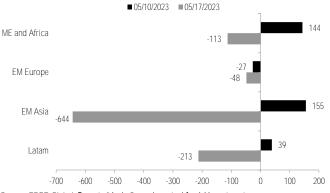




IMM positioning by currency\*
Billion dollars



\* Positive: Net long in the corresponding currency Source: CME, Banorte Net foreign portfolio flows by region\* Weekly, million dollars



Source: EPFR Global, Banorte \* Including only mutual funds' investments



## **FX** technicals

■ The Mexican peso weakened after briefly breaching its resistance. The weekly performance of the currency universe, including the Mexican peso, was mainly determined by the political situation in the US, as well as hawkish comments from some Fed members. The main short-term resistances stand at 17.78, 17.60, and 17.50, with supports at 18.08, 18.20, and 18.37. Meanwhile, the weekly trading range marked 37 cents, lower than the average of the last 4 weeks of 28 cents. So far this year, the weekly range registers a maximum of 94 cents, while the minimum range is 21 cents

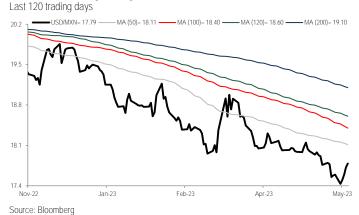
USD/MXN - 1-month correlation with other currencies\*

/0					
	Actual (%)	Previous week	6m Min	6m Max	6m Average
EUR	33	23	-7	72	30
CAD	59	62	1	63	37
ZAR	25	20	4	85	36
BRL	67	60	-48	67	30
HUF	51	30	-5	70	37
RUB	23	27	-34	54	13

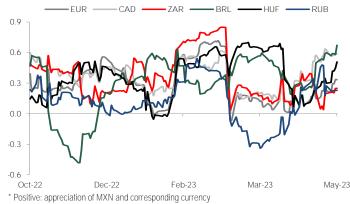
<sup>\*</sup> Positive: appreciation of MXN and corresponding currency Source: Bloomberg, Banorte

USD/MXN - Moving averages

Source: Bloomberg, Banorte



USD/MXN – 1-month correlation with other currencies\* Based on daily percentage changes

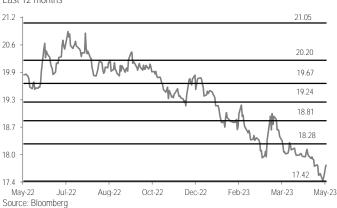


USD/MXN - 1-month correlation with other assets\*

%					
	Actual (%)	Previous week	6m Min	6m Max	6m Average
VIX	35	50	8	89	50
SPX	34	53	23	71	47
GSCI	30	17	2	60	31
Gold	11	-20	-57	64	16

<sup>\*</sup> Positive: appreciation of MXN and corresponding asset except VIX Source: Bloomberg, Banorte

USD/MXN – Fibonacci retracement Last 12 months



USD/MXN – 1-month correlation with other assets\* Based on daily percentage changes

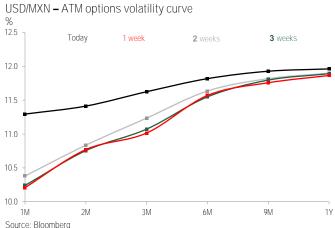


\* Positive: appreciation of MXN and corresponding asset except VIX Source: Bloomberg, Banorte



# **FX technicals (continued)**

Rally in the short-end of the MXN implied volatility curve. The 1-month implied vol rose to 11.17% (+1 vegas), returning to 1-month highs as it incorporated Banxico's confirmation of the end of the tightening cycle. However, the move was capped when considering the wide spread vs. the Fed of 600bps. Meanwhile, the 1year reading remained unchanged at 12.00%. This resulted in a flatter curve. The 1month risk reversal rose to 2.83% from 2.50% the previous week and the 3-month reading moved to 3.09% from 2.95%

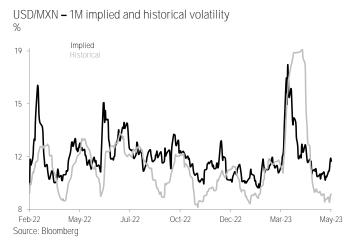


Source: Bloomberg

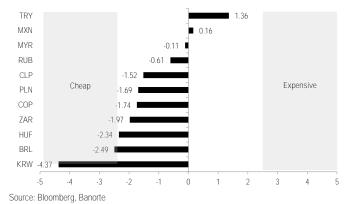
USD/MXN - Spread between implicit and historical volatility Bps 600 250 -450 -800 Feb-22 May-22 Oct-22 Dec-22 Mar-23 May-23 Source: Bloomberg



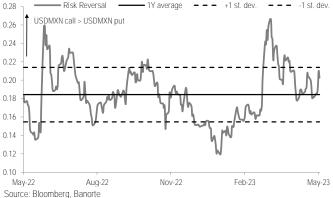
Source: Bloomberg



Emerging markets one-month ATM options volatility Against USD, in standard deviations relative to last year's average



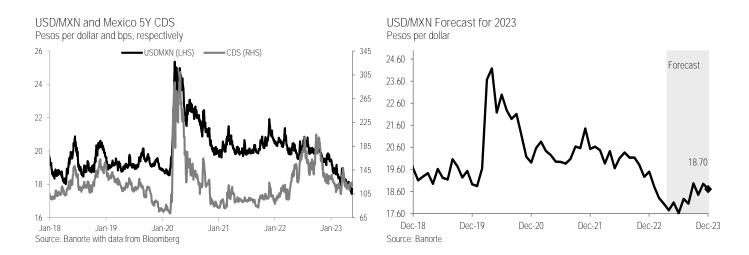
USD/MXN - 1-month 25D volatility-adjusted risk reversal Last 12 months, ratio adjusted against one-month implied volatility Risk Reversal - 1Y average USDMXN call > USDMXN put 0.26 0.24





## **FX trade recommendations**

- MXN carry will continue to be the main catalyst for the currency for the remainder of the year. The FX market last week reflected uncertainty about the debt ceiling and incorporated comments from some Fed members and the adjustment in expectations about the next Fed funds rate moves. In this context, the dollar strengthened for the second consecutive week and the DXY and BBDXY indices advanced 0.5% and 0.4% w/w, respectively. The rest of the currencies showed a negative bias. In developed currencies, NOK (-1.8%) was the weakest and in EM, RUB (-3.3%) led the declines. At the beginning of the week, the Mexican peso marked its strongest level at 17.42 per dollar, a level not seen since late April 2016. Subsequently, markets assimilated the end of Banxico's tightening cycle, the spread with the Fed returned to 600bps from 625bps (prior to the Fed's May 3 decision). On Friday, the MXN closed at 17.79 per dollar depreciating 1.1% w/w with a trading range of 37 cents, higher than the 4-week average of 28 cents. The implied 3-month volatility stood at 11.5% vs. 11.0% the previous week
- Since 2022, the spread in central bank rates has been the main catalyst for the Mexican currency to be the strongest among its EM peers with a cumulative year-to-date appreciation of 9.6%. Despite this slight compression of the spread, the carry remains at attractive levels at 7.50% (annualized rate calculated with three-month forwards) being higher than most of its peers. Likewise, if this metric is adjusted for volatility, the Mexican peso looks even more attractive as it has maintained a more stable dynamic. It is worth mentioning that, in the face of external shocks, the currency and 3-month implied volatility have been able to recover quickly, as we saw with the recent U.S. banking crisis. In this context, we expect the MXN to maintain a defensive performance in 2023 as it is supported by high real rates, the spread with the Fed, solid macroeconomic fundamentals, lower geopolitical risks and growing inflows from exports, remittances, tourism and investment. For this week, we estimate a trading range between USD/MXN 17.60 and 18.20





# Weekly economic calendar For the week ending May 26, 2023

·	Time	0011 0111	ding May 26, 2023 Event	Period	Unit	Banorte	Survey	Previous
7	21:15	CHI	Rate decision 1-year Loan Prime Rate	May 22	%		3.65	3.65
Sun 21	21:15	CHI	Rate decision 5-year Loan Prime Rate	May 22	%		4.30	4.30
				May 22	70		4.50	4.50
	08:30 10:00	US EZ	Fed's Bullard Speaks on US Economy and Monetary Policy Consumer confidence*	May (D)	index		-16.8	-17.5
Mon 22	11:05	US	Fed's Bostic and Barkin Discuss Technology-Enabled Disruption	May (P)	iliuex		-10.0	-17.5
Mor	11:05	US	Fed's Daly Speaks at NABE/Bank of France Economic Symposium					
	14:30	MX	Survey of expectations (Citibanamex)					
	03:30	GER	Manufacturing PMI*	May (P)	index		45.0	44.5
	03:30	GER	Services PMI*	May (P)	index		55.0	56.0
	03:30	GER	Composite PMI*	May (P)	index		53.2	54.2
	04:00	ΕZ	Manufacturing PMI*	May (P)	index		46.0	45.8
	04:00	ΕZ	Services PMI*	May (P)	index		55.5	56.2
	04:00	ΕZ	Composite PMI*	May (P)	index		53.5	54.1
	04:00	ΕZ	Current account*	Mar	EURbn			24.3
Tue 23	04:30	UK	Manufacturing PMI*	May (P)	index		48.0	47.8
Ĭ	04:30	UK	Services PMI*	May (P)	index		55.5	55.9
	09:00	US	Fed's Logan Gives Welcoming Remarks at Conference on Technology		on			
	09:45	US	Manufacturing PMI*	May (P)	index	49.9	50.0	50.2
	09:45	US	Services PMI*	May (P)	index		52.5	53.6
	09:45	US	Composite PMI*	May (P)	index			53.4
	10:00	US	New home sales**	Apr	thousands		663	683
	11:00	MX	International reserves	May 19	US\$bn			203.5
	13:30	MX	Government weekly auction: 1-, 3-, 6-, 24- month CETES; 3-year Mbor					
	02:00	UK	Consumer prices	Apr	% y/y		8.2	10.1
	02:00	UK	Core	Apr	% y/y		6.2	6.2
	04:00	GER	IFO Survey (business climate)*	May	index		93.0	93.6
4	08:00	MX	Consumer prices	May 15	% m/m	-0.20	-0.20	0.21
Wed 24	08:00	MX	Core	May 15	% m/m	0.19	0.21	0.12
≶	08:00	MX	Consumer prices Core	May 15	% y/y	6.13	6.10	6.27
	08:00 12:10	MX US	Fed's Waller Discusses the Economic Outlook	May 15	% y/y	7.47	7.40	7.59
	14:00	US	FOMC Meeting Minutes					
	14.00	SK	Monetary policy decision (Central bank of South Korea)	May 25	%		3.50	3.50
	02:00	GER	Gross domestic product*	1Q23 (F)	% q/q		0.0	0.0
	07:00	TUR	Monetary policy decision (Central Bank of Turkey)	May 25	% 4/4 %		8.50	8.50
	08:00	MX	Trade balance	Apr	US\$mn	-414.1	-1,719.8	1,168.7
	08:00	BZ	Consumer prices	May	% m/m		0.61	0.57
	08:00	BZ	Consumer prices	May	% y/y		4.18	4.16
Jue 25	08:30	US	Initial jobless claims*	May 20	thousands	245	250	242
Ä	08:30	US	Gross domestic product**	1Q23 (F)	% q/q	1.1	1.1	1.1
	08:30	US	Personal consumption**	1Q23 (F)	% q/q	3.7	3.7	3.7
	10:30	US	Fed's Collins Speaks at Community College of Rhode Island	,				
	11:00	MX	Current account	1Q23	US\$bn	-7.9		4.6
		SA	Monetary policy decision (South African Reserve Bank)	May 25	%		8.25	7.75
	08:00	MX	Gross domestic product	1Q23 (F)	% y/y	3.7	3.8	3.9
	08:00	MX	Gross domestic product*	1Q23 (F)	% q/q	1.0	1.1	1.1
	08:00	MX	Economic activity indicator (IGAE)	Mar	% y/y	2.8	3.1	3.8
	08:00	MX	Economic activity indicator (IGAE)*	Mar	% m/m	-0.3	0.1	0.1
	08:30	US	Trade balance*	Apr	US\$bn		-85.6	-84.6
		US	Personal income*	Apr	% m/m		0.4	0.3
	08:30		Personal spending*	Apr	% m/m		0.4	0.0
	08:30 08:30	US	Personal spending	Αρι				
ri 26		US US	Real personal spending*	Apr	% m/m	0.3	0.3	0.0
Fri 26	08:30					0.3	0.3 0.3	0.0 0.1
Fri 26	08:30 08:30	US	Real personal spending*	Apr	% m/m			
Fri 26	08:30 08:30 08:30	US US	Real personal spending* PCE Deflator*	Apr Apr	% m/m % m/m		0.3	0.1
Fri 26	08:30 08:30 08:30 08:30	US US US	Real personal spending* PCE Deflator* Core*	Apr Apr Apr Apr	% m/m % m/m % m/m % y/y	0.3	0.3 0.3	0.1 0.3
Fri 26	08:30 08:30 08:30 08:30 08:30 08:30	US US US US	Real personal spending* PCE Deflator* Core* PCE Deflator Core	Apr Apr Apr Apr Apr	% m/m % m/m % m/m	0.3	0.3 0.3 4.3 4.6	0.1 0.3 4.2 4.6
Fri 26	08:30 08:30 08:30 08:30 08:30	US US US	Real personal spending* PCE Deflator* Core* PCE Deflator	Apr Apr Apr Apr	% m/m % m/m % m/m % y/y % y/y	0.3  4.5	0.3 0.3 4.3	0.1 0.3 4.2

Source: Bloomberg and Banorte. (P) preliminary data; (R) revised data; (F) final data; \* Seasonally adjusted, \*\* Seasonally adjusted annualized rate



For the week ending May 19, 2023

	Time		Event	Period	Unit	Banorte	Actual	Previous
	05:00	ΕZ	Industrial production*	Mar	% m/m		-4.1	1.5
	05:00	EZ	European Commission economic forecasts					
	08:30	US	Empire manufacturing*	May	index	0.0	-31.8	10.8
2	08:45	US	Fed's Bostic Has Opening Remarks at Financial Markets Conference	,				
Mon 15	09:15	US	Fed's Kashkari Takes Part in a Moderated Discussion					
Š	17:00	US	Fed's Cook Gives Commencement Address at UC Berkeley					
	22:00	CHI	Industrial production	Apr	% y/y		5.6	3.9
	22:00	CHI	Retail sales	Apr	% y/y		18.4	10.6
	22:00	CHI	Gross fixed investment (YTD)	Apr	% y/y		4.7	5.1
	02:00	UK	Unemployment rate*	Mar	%		3.9	3.8
	05:00	GER	ZEW Survey (Expectations)	May	index		-10.7	4.1
	05:00	EZ	Gross domestic product	1Q23 (P)	% y/y		1.3	1.3
	05:00	EZ	Gross domestic product*	1Q23 (P)	% q/q		0.1	0.1
	05:00	EC	Trade balance*	Mar	EURbn		17	-0.2
	08:15	US	Fed's Mester Discusses the economic and Policy Outlook					
	08:30	US	Advance retail sales*	Apr	% m/m	0.8	0.4	-0.7 (R)
	08:30	US	Ex autos & gas*	Apr	% m/m		0.6	-0.5 (R)
16	08:30	US	Control group*	Apr	% m/m	0.2	0.7	-0.4 (R)
Tue 16	09:15	US	Industrial production*	Apr	% m/m	0.0	0.5	0.0 (R)
	09:15	US	Manufacturing production*	Apr	% m/m	0.1	1.0	-0.8
	10:00	US	Fed's Barr Testifies Before House Financial Services Committee					
	11:00	MX	International reserves	May 12	US\$bn		203.4	203.5
	11.00							
	12:15	US	Fed's Williams Discusses Economic Outlook and Monetary Policy					
		US MX	Fed's Williams Discusses Economic Outlook and Monetary Policy Government weekly auction: 1-, 3-, 6-, 12- month CETES; 10-year Mbone	o (May'33); 30-y	ear Udibono (No	v'50) and 2-, 5	-, and 10-year I	Bondes F
	12:15			o (May'33); 30-y	ear Udibono (No	ov'50) and 2-, 5	-, and 10-year I	Bondes F
	12:15 13:30	MX	Government weekly auction: 1-, 3-, 6-, 12- month CETES; 10-year Mbone	o (May'33); 30-y	ear Udibono (No	v'50) and 2-, 5	-, and 10-year I	Bondes F
	12:15 13:30 15:15	MX US	Government weekly auction: 1-, 3-, 6-, 12- month CETES; 10-year Mbone Fed's Logan Moderates Panel Discussion at Atlanta Fed	o (May'33); 30-y 1Q23 (P)	ear Udibono (No % q/q	ov'50) and 2-, 5	-, and 10-year I 0.4	Bondes F 0.0
	12:15 13:30 15:15 19:00	MX US US	Government weekly auction: 1-, 3-, 6-, 12- month CETES; 10-year Mbone Fed's Logan Moderates Panel Discussion at Atlanta Fed Fed's Bostic and Goolsbee Discuss the Economic Outlook		% q/q		-	
	12:15 13:30 15:15 19:00 19:50	MX US US JN	Government weekly auction: 1-, 3-, 6-, 12- month CETES; 10-year Mbone Fed's Logan Moderates Panel Discussion at Atlanta Fed Fed's Bostic and Goolsbee Discuss the Economic Outlook Gross domestic product*	1Q23 (P) Apr (F)	% q/q % y/y		0.4	0.0
17	12:15 13:30 15:15 19:00 19:50 05:00	MX US US JN	Government weekly auction: 1-, 3-, 6-, 12- month CETES; 10-year Mbone Fed's Logan Moderates Panel Discussion at Atlanta Fed Fed's Bostic and Goolsbee Discuss the Economic Outlook Gross domestic product*  Consumer prices	1Q23 (P)	% q/q % y/y % y/y		7.0	0.0 7.0 5.6
Wed 17	12:15 13:30 15:15 19:00 19:50 05:00 05:00	MX US US JN EZ EZ	Government weekly auction: 1-, 3-, 6-, 12- month CETES; 10-year Mbone Fed's Logan Moderates Panel Discussion at Atlanta Fed Fed's Bostic and Goolsbee Discuss the Economic Outlook Gross domestic product*  Consumer prices  Core	1Q23 (P) Apr (F) Apr (F)	% q/q % y/y		0.4 7.0 5.6	0.0 7.0
Wed 17	12:15 13:30 15:15 19:00 19:50 05:00 05:00 08:00	MX US US JN EZ EZ BZ	Government weekly auction: 1-, 3-, 6-, 12- month CETES; 10-year Mbone Fed's Logan Moderates Panel Discussion at Atlanta Fed Fed's Bostic and Goolsbee Discuss the Economic Outlook Gross domestic product*  Consumer prices Core Retail sales Retail sales*	1Q23 (P) Apr (F) Apr (F) Mar	% q/q % y/y % y/y % y/y	  	0.4 7.0 5.6 3.2	0.0 7.0 5.6 1.1 (R) 0.0 (R)
Wed 17	12:15 13:30 15:15 19:00 19:50 05:00 05:00 08:00 08:00	MX US US JN EZ EZ BZ BZ	Government weekly auction: 1-, 3-, 6-, 12- month CETES; 10-year Mbone Fed's Logan Moderates Panel Discussion at Atlanta Fed Fed's Bostic and Goolsbee Discuss the Economic Outlook Gross domestic product*  Consumer prices Core Retail sales Retail sales* Housing starts**	1O23 (P) Apr (F) Apr (F) Mar Mar	% q/q % y/y % y/y % y/y % m/m	   	0.4 7.0 5.6 3.2 0.8	0.0 7.0 5.6 1.1 (R) 0.0 (R) 1,371 (R)
Wed 17	12:15 13:30 15:15 19:00 19:50 05:00 05:00 08:00 08:30 08:30	MX US US JN EZ EZ BZ BZ US US	Government weekly auction: 1-, 3-, 6-, 12- month CETES; 10-year Mbone Fed's Logan Moderates Panel Discussion at Atlanta Fed Fed's Bostic and Goolsbee Discuss the Economic Outlook Gross domestic product*  Consumer prices Core Retail sales Retail sales* Housing starts** Building permits**	1Q23 (P)  Apr (F)  Apr (F)  Mar  Mar  Apr	% q/q % y/y % y/y % y/y % m/m thousands thousands		0.4 7.0 5.6 3.2 0.8 1,401 1.416	0.0 7.0 5.6 1.1 (R) 0.0 (R) 1,371 (R) 1,437 (R)
Wed 17	12:15 13:30 15:15 19:00 19:50 05:00 05:00 08:00 08:30 08:30	MX US US JN EZ EZ BZ BZ US US MX	Government weekly auction: 1-, 3-, 6-, 12- month CETES; 10-year Mbone Fed's Logan Moderates Panel Discussion at Atlanta Fed Fed's Bostic and Goolsbee Discuss the Economic Outlook Gross domestic product*  Consumer prices Core Retail sales Retail sales* Housing starts** Building permits**  Timely Indicator of Economic Activity*	1Q23 (P)  Apr (F)  Apr (F)  Mar  Mar  Apr  Apr	% q/q % y/y % y/y % y/y % m/m thousands thousands	    	0.4 7.0 5.6 3.2 0.8 1,401 1,416	0.0 7.0 5.6 1.1 (R) 0.0 (R) 1,371 (R)
Wed 17	12:15 13:30 15:15 19:00 19:50 05:00 08:00 08:00 08:30 08:30 08:30	MX US US JN EZ EZ BZ BZ US US US	Government weekly auction: 1-, 3-, 6-, 12- month CETES; 10-year Mbone Fed's Logan Moderates Panel Discussion at Atlanta Fed Fed's Bostic and Goolsbee Discuss the Economic Outlook Gross domestic product*  Consumer prices Core Retail sales Retail sales* Housing starts** Building permits**	1Q23 (P)  Apr (F)  Apr (F)  Mar  Mar  Apr  Apr  Apr  Apr  Apr	% q/q % y/y % y/y % y/y % m/m thousands thousands % y/y thousands	     250	0.4 7.0 5.6 3.2 0.8 1,401 1,416 0.4 242	0.0 7.0 5.6 1.1 (R) 0.0 (R) 1,371 (R) 1,437 (R) 2.6 (R) 264
	12:15 13:30 15:15 19:00 19:50 05:00 08:00 08:30 08:30 08:30 08:30	MX US US JN EZ EZ BZ BZ US US US US US	Government weekly auction: 1-, 3-, 6-, 12- month CETES; 10-year Mbone Fed's Logan Moderates Panel Discussion at Atlanta Fed Fed's Bostic and Goolsbee Discuss the Economic Outlook Gross domestic product*  Consumer prices Core Retail sales Retail sales* Housing starts** Building permits**  Timely Indicator of Economic Activity* Initial jobless claims* Philadelphia Fed*	1Q23 (P)  Apr (F)  Apr (F)  Mar  Mar  Apr  Apr	% q/q % y/y % y/y % y/y % m/m thousands thousands	    	0.4 7.0 5.6 3.2 0.8 1,401 1,416	0.0 7.0 5.6 1.1 (R) 0.0 (R) 1,371 (R) 1,437 (R) 2.6 (R)
	12:15 13:30 15:15 19:00 19:50 05:00 05:00 08:00 08:30 08:30 08:30 08:30 09:05	MX US US JN EZ EZ BZ BZ US US US US US	Government weekly auction: 1-, 3-, 6-, 12- month CETES; 10-year Mbone Fed's Logan Moderates Panel Discussion at Atlanta Fed  Fed's Bostic and Goolsbee Discuss the Economic Outlook  Gross domestic product*  Consumer prices  Core  Retail sales  Retail sales*  Housing starts**  Building permits**  Timely Indicator of Economic Activity*  Initial jobless claims*  Philadelphia Fed*  Fed's Jefferson Gives Speech on Economic Outlook	1Q23 (P)  Apr (F)  Apr (F)  Mar  Mar  Apr  Apr  Apr  Apr  Apr	% q/q % y/y % y/y % y/y % m/m thousands thousands % y/y thousands	     250	0.4 7.0 5.6 3.2 0.8 1,401 1,416 0.4 242	0.0 7.0 5.6 1.1 (R) 0.0 (R) 1,371 (R) 1,437 (R) 2.6 (R) 264
	12:15 13:30 15:15 19:00 19:50 05:00 08:00 08:00 08:30 08:30 08:30 08:30 09:05 09:30	MX US US JN EZ EZ BZ BZ US US US US US US	Government weekly auction: 1-, 3-, 6-, 12- month CETES; 10-year Mbone Fed's Logan Moderates Panel Discussion at Atlanta Fed  Fed's Bostic and Goolsbee Discuss the Economic Outlook  Gross domestic product*  Consumer prices  Core  Retail sales  Retail sales*  Housing starts**  Building permits**  Timely Indicator of Economic Activity*  Initial jobless claims*  Philadelphia Fed*  Fed's Jefferson Gives Speech on Economic Outlook  Fed's Barr Testifies Before Senate Banking Committee	1Q23 (P)  Apr (F)  Apr (F)  Mar  Mar  Apr  Apr  Apr  Apr  Apr	% q/q % y/y % y/y % y/y % m/m thousands thousands % y/y thousands	     250	0.4 7.0 5.6 3.2 0.8 1,401 1,416 0.4 242	0.0 7.0 5.6 1.1 (R) 0.0 (R) 1,371 (R) 1,437 (R) 2.6 (R) 264
	12:15 13:30 15:15 19:00 19:50 05:00 08:00 08:00 08:30 08:30 08:30 08:30 09:30 09:30 10:00	MX US US JN EZ EZ BZ BZ US US US US US US US US	Government weekly auction: 1-, 3-, 6-, 12- month CETES; 10-year Mbone Fed's Logan Moderates Panel Discussion at Atlanta Fed  Fed's Bostic and Goolsbee Discuss the Economic Outlook  Gross domestic product*  Consumer prices  Core  Retail sales  Retail sales*  Housing starts**  Building permits**  Timely Indicator of Economic Activity*  Initial jobless claims*  Philadelphia Fed*  Fed's Jefferson Gives Speech on Economic Outlook  Fed's Barr Testifies Before Senate Banking Committee  Fed's Logan Speaks at Texas Bankers Association Convention	1Q23 (P)  Apr (F)  Apr (F)  Mar  Mar  Apr  Apr  Apr  Apr  May 13  May	% q/q % y/y % y/y % y/y % m/m thousands thousands % y/y thousands index	     250	0.4 7.0 5.6 3.2 0.8 1,401 1,416 0.4 242 -10.4	0.0 7.0 5.6 1.1 (R) 0.0 (R) 1,371 (R) 1,437 (R) 2.6 (R) 264 -31.3
	12:15 13:30 15:15 19:00 19:50 05:00 08:00 08:00 08:30 08:30 08:30 09:05 09:30 10:00 10:00	MX US US JN EZ EZ BZ BZ US	Government weekly auction: 1-, 3-, 6-, 12- month CETES; 10-year Mbone Fed's Logan Moderates Panel Discussion at Atlanta Fed  Fed's Bostic and Goolsbee Discuss the Economic Outlook  Gross domestic product*  Consumer prices  Core  Retail sales  Retail sales*  Housing starts**  Building permits**  Timely Indicator of Economic Activity*  Initial jobless claims*  Philadelphia Fed*  Fed's Jefferson Gives Speech on Economic Outlook  Fed's Barr Testifies Before Senate Banking Committee  Fed's Logan Speaks at Texas Bankers Association Convention  Existing home sales**	1Q23 (P)  Apr (F)  Apr (F)  Mar  Mar  Apr  Apr  Apr  Apr  Apr  Apr  Apr  A	% q/q % y/y % y/y % y/y % m/m thousands thousands % y/y thousands index	    250 -25.0	0.4 7.0 5.6 3.2 0.8 1,401 1,416 0.4 242 -10.4	0.0 7.0 5.6 1.1 (R) 0.0 (R) 1,371 (R) 1.437 (R) 2.6 (R) 264 -31.3
Thu 18 Wed 17	12:15 13:30 15:15 19:00 19:50 05:00 08:00 08:00 08:30 08:30 08:30 09:05 09:05 10:00 10:00 15:00	MX US US US JN EZ EZ BZ BZ US	Government weekly auction: 1-, 3-, 6-, 12- month CETES; 10-year Mbone Fed's Logan Moderates Panel Discussion at Atlanta Fed  Fed's Bostic and Goolsbee Discuss the Economic Outlook  Gross domestic product*  Consumer prices  Core  Retail sales  Retail sales*  Housing starts**  Building permits**  Timely Indicator of Economic Activity*  Initial jobless claims*  Philadelphia Fed*  Fed's Jefferson Gives Speech on Economic Outlook  Fed's Barr Testifies Before Senate Banking Committee  Fed's Logan Speaks at Texas Bankers Association Convention  Existing home sales**  Monetary policy decision (Banxico)	1Q23 (P) Apr (F) Apr (F) Mar Mar Apr Apr Apr Apr May 13 May	% q/q % y/y % y/y % y/y % m/m thousands thousands index  thousands	    250 -25.0	0.4 7.0 5.6 3.2 0.8 1,401 1,416 0.4 242 -10.4	0.0 7.0 5.6 1.1 (R) 0.0 (R) 1,371 (R) 1,437 (R) 2.6 (R) 264 -31.3
	12:15 13:30 15:15 19:00 19:50 05:00 08:00 08:00 08:30 08:30 08:30 09:30 10:00 10:00 15:00	MX US US US JN EZ EZ BZ BZ US	Government weekly auction: 1-, 3-, 6-, 12- month CETES; 10-year Mbone Fed's Logan Moderates Panel Discussion at Atlanta Fed  Fed's Bostic and Goolsbee Discuss the Economic Outlook  Gross domestic product*  Consumer prices  Core  Retail sales  Retail sales*  Housing starts**  Building permits**  Timely Indicator of Economic Activity*  Initial jobless claims*  Philadelphia Fed*  Fed's Jefferson Gives Speech on Economic Outlook  Fed's Barr Testifies Before Senate Banking Committee  Fed's Logan Speaks at Texas Bankers Association Convention  Existing home sales**  Monetary policy decision (Banxico)  Retail sales	1Q23 (P)  Apr (F)  Apr (F)  Mar  Mar  Apr  Apr  Apr  May 13  May  Apr  May 18	% q/q % y/y % y/y % y/y % m/m thousands thousands index  thousands  y/y	    250 -25.0	0.4 7.0 5.6 3.2 0.8 1,401 1,416 0.4 242 -10.4 4.3 11.25 2.5	0.0 7.0 5.6 1.1 (R) 0.0 (R) 1,371 (R) 1,437 (R) 2.6 (R) 264 -31.3
	12:15 13:30 15:15 19:00 19:50 05:00 08:00 08:00 08:30 08:30 08:30 09:05 09:30 10:00 15:00 08:00 08:00	MX US US US JN EZ EZ BZ BZ US	Government weekly auction: 1-, 3-, 6-, 12- month CETES; 10-year Mbone Fed's Logan Moderates Panel Discussion at Atlanta Fed  Fed's Bostic and Goolsbee Discuss the Economic Outlook  Gross domestic product*  Consumer prices  Core  Retail sales  Retail sales*  Housing starts**  Building permits**  Timely Indicator of Economic Activity*  Initial jobless claims*  Philadelphia Fed*  Fed's Jefferson Gives Speech on Economic Outlook  Fed's Barr Testifies Before Senate Banking Committee  Fed's Logan Speaks at Texas Bankers Association Convention  Existing home sales**  Monetary policy decision (Banxico)  Retail sales  Retail sales*	1Q23 (P) Apr (F) Apr (F) Mar Mar Apr Apr Apr Apr May 13 May  Apr May 18	% q/q % y/y % y/y % y/y % m/m thousands thousands index  thousands  y/y thousands	    250 -25.0	0.4 7.0 5.6 3.2 0.8 1,401 1,416 0.4 242 -10.4 4.3 11.25 2.5 -0.0	0.0 7.0 5.6 1.1 (R) 0.0 (R) 1,371 (R) 1,437 (R) 2.6 (R) 264 -31.3 4.4 11.25 3.4 -0.3
Thu 18	12:15 13:30 15:15 19:00 19:50 05:00 08:00 08:30 08:30 08:30 08:30 09:05 09:30 10:00 15:00 08:00 08:00 08:00	MX US US JN EZ EZ BZ BZ US	Government weekly auction: 1-, 3-, 6-, 12- month CETES; 10-year Mbone Fed's Logan Moderates Panel Discussion at Atlanta Fed  Fed's Bostic and Goolsbee Discuss the Economic Outlook  Gross domestic product*  Consumer prices  Core  Retail sales  Retail sales*  Housing starts**  Building permits**  Timely Indicator of Economic Activity*  Initial jobless claims*  Philadelphia Fed*  Fed's Jefferson Gives Speech on Economic Outlook  Fed's Barr Testifies Before Senate Banking Committee  Fed's Logan Speaks at Texas Bankers Association Convention  Existing home sales**  Monetary policy decision (Banxico)  Retail sales  Retail sales*  Economic activity	1Q23 (P) Apr (F) Apr (F) Mar Mar Apr Apr Apr May 13 May  Apr May 18  Mar Mar Mar	% q/q % y/y % y/y % y/y % m/m thousands thousands index  thousands  y/y thousands y/y thousands	    250 -25.0	0.4 7.0 5.6 3.2 0.8 1,401 1,416 0.4 242 -10.4 4.3 11.25 2.5 -0.0 5.5	0.0 7.0 5.6 1.1 (R) 0.0 (R) 1,371 (R) 1,437 (R) 2.6 (R) 264 -31.3 4.4 11.25 3.4 -0.3 2.8
	12:15 13:30 15:15 19:00 19:50 05:00 08:00 08:00 08:30 08:30 08:30 09:05 09:30 10:00 15:00 08:00 08:00 08:00 08:00	MX US US US JN EZ EZ BZ BZ US	Government weekly auction: 1-, 3-, 6-, 12- month CETES; 10-year Mbone Fed's Logan Moderates Panel Discussion at Atlanta Fed  Fed's Bostic and Goolsbee Discuss the Economic Outlook  Gross domestic product*  Consumer prices  Core  Retail sales  Retail sales*  Housing starts**  Building permits**  Timely Indicator of Economic Activity*  Initial jobless claims*  Philadelphia Fed*  Fed's Jefferson Gives Speech on Economic Outlook  Fed's Barr Testifies Before Senate Banking Committee  Fed's Logan Speaks at Texas Bankers Association Convention  Existing home sales**  Monetary policy decision (Banxico)  Retail sales  Retail sales  Retail sales  Retail sales*  Economic activity*	1Q23 (P) Apr (F) Apr (F) Mar Mar Apr Apr Apr Apr May 13 May  Apr May 18	% q/q % y/y % y/y % y/y % m/m thousands thousands index  thousands  y/y thousands	    250 -25.0	0.4 7.0 5.6 3.2 0.8 1,401 1,416 0.4 242 -10.4 4.3 11.25 2.5 -0.0	0.0 7.0 5.6 1.1 (R) 0.0 (R) 1,371 (R) 1,437 (R) 2.6 (R) 264 -31.3 4.4 11.25 3.4 -0.3
Thu 18	12:15 13:30 15:15 19:00 19:50 05:00 08:00 08:30 08:30 08:30 08:30 09:05 09:30 10:00 15:00 08:00 08:00 08:00	MX US US JN EZ EZ BZ BZ US	Government weekly auction: 1-, 3-, 6-, 12- month CETES; 10-year Mbone Fed's Logan Moderates Panel Discussion at Atlanta Fed  Fed's Bostic and Goolsbee Discuss the Economic Outlook  Gross domestic product*  Consumer prices  Core  Retail sales  Retail sales*  Housing starts**  Building permits**  Timely Indicator of Economic Activity*  Initial jobless claims*  Philadelphia Fed*  Fed's Jefferson Gives Speech on Economic Outlook  Fed's Barr Testifies Before Senate Banking Committee  Fed's Logan Speaks at Texas Bankers Association Convention  Existing home sales**  Monetary policy decision (Banxico)  Retail sales  Retail sales*  Economic activity	1Q23 (P)  Apr (F)  Apr (F)  Mar  Mar  Apr  Apr  Apr  May 13  May   Apr  May 18  Mar  Mar  Mar  Mar  Mar	% q/q % y/y % y/y % y/y % m/m thousands thousands index  thousands  y/y thousands y/y thousands	    250 -25.0	0.4 7.0 5.6 3.2 0.8 1,401 1,416 0.4 242 -10.4 4.3 11.25 2.5 -0.0 5.5	0.0 7.0 5.6 1.1 (R) 0.0 (R) 1,371 (R) 1,437 (R) 2.6 (R) 264 -31.3 4.4 11.25 3.4 -0.3 2.8

Source: Bloomberg and Banorte. (P) preliminary data; (R) revised data; (F) final data; \* Seasonally adjusted, \*\* Seasonally adjusted annualized rate



Recent trade ideas

Track of directional fixed-income trade recommendations

Trade idea	P/L	Initial date	End date
Pay TIIE-IRS (26x1), receive 2-year SOFR	L	18-Aug-22	28-Oct-22
Pay 2-year TIIE-IRS (26x1)	Р	4-Feb-22	4-Mar-22
Tactical longs in Mbono Mar'26	Р	14-May-21	7-Jun-21
Receive 6-month TIIE-IRS (6x1)	Р	17-Dec-20	3-Mar-21
Long positions in Udibono Nov'23	L	11-Feb-21	26-Feb-21
Long positions in Mbono May'29 & Nov'38	Р	7-Sep-20	18-Sep-20
Long positions in Udibono Dec'25	Р	23-Jul-20	10-Aug-20
Long positions in Udibono Nov'35	Р	22-May-20	12-Jun-20
Long positions in Mbono May'29	Р	5-May-20	22-May-20
Tactical longs in 1- & 2-year THE-28 IRS	Р	20-Mar-20	24-Apr-20
Long positions in Udibono Nov'28	Р	31-Jan-20	12-Feb-20
Long positions in Udibono Jun'22	Р	9-Jan-20	22-Jan-20
Long positions in Mbono Nov'47	L	25-Oct-19	20-Nov-19
Long positions in Mbonos Nov'36 & Nov'42	Р	16-Aug-19	24-Sep-19
Long positions in the short-end of Mbonos curve	Р	19-Jul-19	2-Aug-19
Long positions in Mbonos Nov'42	L	5-Jul-19	12-Jul-19
Long positions in Mbonos Nov'36 & Nov'38	Р	10-Jun-19	14-Jun-19
Long positions in Mbonos Jun'22 & Dec'23	Р	9-Jan-19	12-Feb-19
Long floating-rate Bondes D	Р	31-Oct-18	3-Jan-19
Long CPI-linkded Udibono Jun'22	L	7-Aug-18	31-Oct-18
Long floating-rate Bondes D	Р	30-Apr-18	3-Aug-18
Long 20- to 30-year Mbonos	Р	25-Jun-18	9-Jul-18
Short Mbonos	Р	11-Jun-18	25-Jun-18
Long CPI-linkded Udibono Jun'19	Р	7-May-18	14-May-18
Long 7- to 10-year Mbonos	L	26-Mar-18	23-Apr-18
Long CPI-linkded Udibono Jun'19	Р	20-Mar-18	26-Mar-18
Long 5- to 10-year Mbonos	Р	5-Mar-18	20-Mar-18
Long floating-rate Bondes D	Р	15-Jan-18	12-Mar-18
Long 10-year UMS Nov'28 (USD)	L	15-Jan-18	2-Feb-18

Ρ	=	Ρ	ro	fit	L	=	Lo	S	s

Trade idea	Entry	Target	Stop-loss	Closed	P/L	Initial date	End date
Long Udibono Dec'20	3.05%	2.90%	3.15%	3.15%	L	9-Aug-17	6-Oct-17
5y 10y TIIE-IRS steepener	28bps	43bps	18bps	31bps	$P^2$	15-Feb-17	15-Mar-17
5y 10y TIIE-IRS steepener	35bps	50bps	25bps	47bps	Р	5-Oct-16	19-Oct-16
Long Mbono Jun'21	5.60%	5.35%	5.80%	5.43%	Р	13-Jul-16	16-Aug-16
Long Udibono Jun'19	1.95%	1.65%	2.10%	2.10%	L	13-Jul-16	16-Aug-16
Receive 1-year TIIE-IRS (13x1)	3.92%	3.67%	4.10%	3.87% 1	Р	12-Nov-15	8-Feb-16
Long spread 10-year TIIE-IRS vs US Libor	436bps	410bps	456bps	410bps	Р	30-Sep-15	23-Oct-15
Receive 9-month THE-IRS (9x1)	3.85%	3.65%	4.00%	3.65%	Р	3-Sep-15	18-Sep-15
Spread THE 2/10 yrs (flattening)	230bps	200bps	250bps	200bps	Р	26-Jun-15	29-Jul-15
Long Mbono Dec'24	6.12%	5.89%	6.27%	5.83%	Р	13-Mar-15	19-Mar-15
Relative-value trade, long 10-year Mbono (Dec	:'24) / flatteni	ing of the curve			Р	22-Dec-14	6-Feb-15
Pay 3-month TIIE-IRS (3x1)	3.24%	3.32%	3.20%	3.30%	Р	29-Jan-15	29-Jan-15
Pay 9-month TIIE-IRS (9x1)	3.28%	3.38%	3.20%	3.38%	Р	29-Jan-15	29-Jan-15
Pay 5-year TIIE-IRS (65x1)	5.25%	5.39%	5.14%	5.14%	L	4-Nov-14	14-Nov-14
Long Udibono Dec'17	0.66%	0.45%	0.82%	0.82%	L	4-Jul-14	26-Sep-14
Relative-value trade, long Mbonos 5-to-10-year					Р	5-May-14	26-Sep-14
Receive 2-year TIIE-IRS (26x1)	3.75%	3.55%	3.90%	3.90%	L	11-Jul-14	10-Sep-14
Receive 1-year TIIE-IRS (13x1)	4.04%	3.85%	4.20%	3.85%	Р	6-Feb-14	10-Apr-14
Long Udibono Jun'16	0.70%	0.45%	0.90%	0.90%	L	6-Jan-14	4-Feb-14
Long Mbono Jun'16	4.47%	3.90%	4.67%	4.06%	Р	7-Jun-13	21-Nov-13
Receive 6-month THE-IRS (6x1)	3.83%	3.65%	4.00%	3.81%	Р	10-Oct-13	25-Oct-13
Receive 1-year TIIE-IRS (13x1)	3.85%	3.55%	4.00%	3.85%		10-Oct-13	25-Oct-13
Long Udibono Dec'17	1.13%	0.95%	1.28%	1.35%	L	9-Aug-13	10-Sep-13
Receive 9-month THE-IRS (9x1)	4.50%	4.32%	4.65%	4.31%	Р	21-Jun-13	12-Jul-13
Spread THE-Libor (10-year)	390bps	365bps	410bps	412bps	L	7-Jun-13	11-Jun-13
Receive 1-year TIIE-IRS (13x1)	4.22%	4.00%	4.30%	4.30%	L	19-Apr-13	31-May-13
Long Udibono Jun'22	1.40%	1.20%	1.55%	0.97%	Р	15-Mar-13	3-May-13
Receive 1-year TIIE-IRS (13x1)	4.60%	4.45%	4.70%	4.45%	Р	1-Feb-13	7-Mar-13
Long Mbono Nov'42	6.22%	5.97%	6.40%	5.89%	Р	1-Feb-13	7-Mar-13
Long Udibono Dec'13	1.21%	0.80%	1.40%	1.40%	L	1-Feb-13	15-Apr-13
Receive 1-year TIIE-IRS (13x1)	4.87%	4.70%	5.00%	4.69%	Р	11-Jan-13	24-Jan-13
Receive TIIE Pay Mbono (10-year)	46bps	35bps	54bps	54bps	L	19-Oct-12	8-Mar-13
Spread TIIE-Libor (10-year)	410bps	385bps	430bps	342bps	Р	21-Sep-13	8-Mar-13
Long Udibono Dec'12	+0.97%	-1.50%	+1.20%	-6.50%	Р	1-May-12	27-Nov-12
Long Udibono Dec'13	+1.06%	0.90%	+1.35%	0.90%	Р	1-May-12	14-Dec-12

<sup>1.</sup> Carry +roll-down gains of 17bps

2. Closed below target and before the proposed horizon date due to changes in market conditions that have differed from our expectations.

SHOIT-TOTH Tactica	i ti ddc5				
Trade Idea	P/L*	Entry	Exit	Initial Date	End date
Long USD/MXN	Р	19.30	19.50	11-Oct-19	20-Nov-19
Long USD/MXN	Р	18.89	19.35	20-Mar-19	27-Mar-19
Long USD/MXN	Р	18.99	19.28	15-Jan-19	11-Feb-19
Long USD/MXN	Р	18.70	19.63	16-Oct-18	3-Jan-19
Short USD/MXN	Р	20.00	18.85	2-Jul-18	24-Jul-18
Long USD/MXN	Р	19.55	19.95	28-May-18	4-Jun-18
Long USD/MXN	Р	18.70	19.40	23-Apr-18	14-May-18
Long USD/MXN	Р	18.56	19.20	27-Nov-17	13-Dec-17
Long USD/MXN	L	19.20	18.91	6-Nov-17	17-Nov-17
Long USD/MXN	Р	18.58	19.00	9-Oct-17	23-Oct-17
Short USD/MXN	L	17.80	18.24	4-Sep-17	25-Sep-17
Long USD/MXN	Р	14.40	14.85	15-Dec-14	5-Jan-15
Long USD/MXN	Р	13.62	14.11	21-Nov-14	3-Dec-14
Short EUR/MXN	Р	17.20	17.03	27-Aug-14	4-Sep-14
Short USD/MXN	L	12.70	13.00	26-Jul-13	21-Aug-13

Source: Banorte

Track of the	directional	EX trade	recommen	dations*

Track of the directional FX trade recommendations.							
Trade Idea	Entry	Target	Stop-loss	Closed	P/L*	Initial Date	End date
Long USD/MXN	18.57	19.50	18.20	18.20	L	19-Jan-18	2-Apr-18
Long USD/MXN	14.98	15.50	14.60	15.43	Р	20-Mar-15	20-Apr-15
Short EUR/MXN	17.70	n.a.	n.a.	16.90	Р	5-Jan-15	15-Jan-15
Short USD/MXN	13.21	n.a.	n.a.	13.64	L	10-Sep-14	26-Sep-14
USD/MXN call spread**	12.99	13.30	n.a.	13.02	L	6-May-14	13-Jun-14
Directional short USD/MXN	13.00	12.70	13.25	13.28	L	31-Oct-13	8-Nov-13
Limit short USD/MXN	13.25	12.90	13.46			11-Oct-13	17-Oct-13
Short EUR/MXN	16.05	15.70	16.40	15.69	Р	29-Apr-13	9-May-13
Long USD/MXN	12.60	12.90	12.40	12.40	L	11-Mar-13	13-Mar-13
Long USD/MXN	12.60	12.90	12.40	12.85	Р	11-Jan-13	27-Feb-13
Tactical limit short USD/MXN	12.90	12.75	13.05			10-Dec-12	17-Dec-12
Short EUR/MXN	16.64	16.10	16.90	16.94	L	03-Oct-12	30-Oct-12

<sup>\*</sup> Total return does not consider carry gain/losses

 $<sup>^{**} \ \</sup>text{Low strike (long call) at 13.00, high strike (short call) at 13.30 for a premium of 0.718\% of notional amount}$ 



## **Analyst Certification**

We, Alejandro Padilla Santana, Juan Carlos Alderete Macal, Alejandro Cervantes Llamas, Manuel Jiménez Zaldívar, Marissa Garza Ostos, Katia Celina Goya Ostos, Francisco José Flores Serrano, José Luis García Casales, Víctor Hugo Cortes Castro, José Itzamna Espitia Hernández, Carlos Hernández García, Leslie Thalía Orozco Vélez, Hugo Armando Gómez Solís, Yazmín Selene Pérez Enríquez, Cintia Gisela Nava Roa, Miguel Alejandro Calvo Domínguez, José De Jesús Ramírez Martínez, Gerardo Daniel Valle Trujillo, Luis Leopoldo López Salinas, Isaías Rodríguez Sobrino, Paola Soto Leal, Daniel Sebastián Sosa Aguilar and Andrea Muñoz Sánchez, certify that the points of view expressed in this document are a faithful reflection of our personal opinion on the company (s) or firm (s) within this report, along with its affiliates and/or securities issued. Moreover, we also state that we have not received, nor receive, or will receive compensation other than that of Grupo Financiero Banorte S.A.B. of C.V for the provision of our services.

#### Relevant statements.

In accordance with current laws and internal procedures manuals, analysts are allowed to hold long or short positions in shares or securities issued by companies that are listed on the Mexican Stock Exchange and may be the subject of this report; nonetheless, equity analysts have to adhere to certain rules that regulate their participation in the market in order to prevent, among other things, the use of private information for their benefit and to avoid conflicts of interest. Analysts shall refrain from investing and holding transactions with securities or derivative instruments directly or through an intermediary person, with Securities subject to research reports, from 30 calendar days prior to the issuance date of the report in question, and up to 10 calendar days after its distribution date.

#### Compensation of Analysts.

Analysts' compensation is based on activities and services that are aimed at benefiting the investment clients of Casa de Bolsa Banorte Ixe and its subsidiaries. Such compensation is determined based on the general profitability of the Brokerage House and the Financial Group and on the individual performance of each analyst. However, investors should note that analysts do not receive direct payment or compensation for any specific transaction in investment banking or in other business areas.

#### Last-twelve-month activities of the business areas.

Grupo Financiero Banorte S.A.B. de C.V., through its business areas, provides services that include, among others, those corresponding to investment banking and corporate banking, to a large number of companies in Mexico and abroad. It may have provided, is providing or, in the future, will provide a service such as those mentioned to the companies or firms that are the subject of this report. Casa de Bolsa Banorte or its affiliates receive compensation from such corporations in consideration of the aforementioned services.

Over the course of the last twelve months, Grupo Financiero Banorte S.A.B. C.V., has not obtained compensation for services rendered by the investment bank or by any of its other business areas of the following companies or their subsidiaries, some of which could be analyzed within this report.

#### Activities of the business areas during the next three months.

Casa de Bolsa Banorte, Grupo Financiero Banorte or its subsidiaries expect to receive or intend to obtain revenue from the services provided by investment banking or any other of its business areas, by issuers or their subsidiaries, some of which could be analyzed in this report.

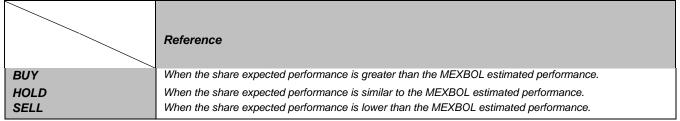
#### Securities holdings and other disclosures.

As of the end of last quarter, Grupo Financiero Banorte S.A.B. of C.V. has not held investments, directly or indirectly, in securities or derivative financial instruments, whose underlying securities are the subject of recommendations, representing 1% or more of its investment portfolio of outstanding securities or 1 % of the issuance or underlying of the securities issued.

None of the members of the Board of Grupo Financiero Banorte and Casa de Bolsa Banorte, along general managers and executives of an immediately below level, have any charges in the issuers that may be analyzed in this document.

The Analysts of Grupo Financiero Banorte S.A.B. of C.V. do not maintain direct investments or through an intermediary person, in the securities or derivative instruments object of this analysis report.

## Guide for investment recommendations.



Even though this document offers a general criterion of investment, we urge readers to seek advice from their own Consultants or Financial Advisors, in order to consider whether any of the values mentioned in this report are in line with their investment goals, risk and financial position.

## Determination of Target Prices

For the calculation of estimated target prices for securities, analysts use a combination of methodologies generally accepted among financial analysts, including, but not limited to, multiples analysis, discounted cash flows, sum-of-the-parts or any other method that could be applicable in each specific case according to the current regulation. No guarantee can be given that the target prices calculated for the securities will be achieved by the analysts of Grupo Financiero Banorte S.A.B. C.V, since this depends on a large number of various endogenous and exogenous factors that affect the performance of the issuing company, the environment in which it performs, along with the influence of trends of the stock market, in which it is listed. Moreover, the investor must consider that the price of the securities or instruments can fluctuate against their interest and cause the partial and even total loss of the invested capital.

The information contained hereby has been obtained from sources that we consider to be reliable, but we make no representation as to its accuracy or completeness. The information, estimations and recommendations included in this document are valid as of the issue date, but are subject to modifications and changes without prior notice; Grupo Financiero Banorte S.A.B. of C.V. does not commit to communicate the changes and also to keep the content of this document updated. Grupo Financiero Banorte S.A.B. of C.V. takes no responsibility for any loss arising from the use of this report or its content. This document may not be photocopied, quoted, disclosed, used, or reproduced in whole or in part without prior written authorization from Grupo Financiero Banorte S.A.B. of C.V.



## GRUPO FINANCIERO BANORTE S.A.B. de C.V.

Research and Strategy Alejandro Padilla Santana	Chief Economist and Head of Research	alejandro.padilla@banorte.com	(55) 1103 - 4043
Raquel Vázquez Godinez	Assistant	raquel.vazquez@banorte.com	(55) 1670 - 2967
Itzel Martínez Rojas	Analyst	itzel.martinez.rojas@banorte.com	(55) 1670 - 2251
Lourdes Calvo Fernández	Analyst (Edition)	lourdes.calvo@banorte.com	(55) 1103 - 4000 x 26
María Fernanda Vargas Santoyo	Analyst	maria.vargas.santoyo@banorte.com	(55) 1103 - 4000
Economic Research	Executive Director of Economic Research and Financial		
Juan Carlos Alderete Macal, CFA	Markets Strategy	juan.alderete.macal@banorte.com	(55) 1103 - 4046
Francisco José Flores Serrano	Director of Economic Research, Mexico	francisco.flores.serrano@banorte.com	(55) 1670 - 2957
Katia Celina Goya Ostos	Director of Economic Research, Global	katia.goya@banorte.com	(55) 1670 - 1821
Yazmín Selene Pérez Enríquez	Senior Economist, Mexico	yazmin.perez.enriquez@banorte.com	(55) 5268 - 1694
Cintia Gisela Nava Roa	Senior Economist, Mexico	cintia.nava.roa@banorte.com	(55) 1103 - 4000
Luis Leopoldo López Salinas	Manager Global Economist	luis.lopez.salinas@banorte.com	(55) 1103 - 4000 x 27
Market Strategy			()
Manuel Jiménez Zaldívar	Director of Market Strategy	manuel.jimenez@banorte.com	(55) 5268 - 1671
Fixed income and FX Strategy Leslie Thalía Orozco Vélez	Senior Strategist, Fixed Income and FX	leslie.orozco.velez@banorte.com	(55) 5268 - 1698
Isaías Rodríguez Sobrino	Strategist, Fixed Income, FX and Commodities	isaias.rodriguez.sobrino@banorte.com	(55) 1670 - 2144
Equity Strategy			
Marissa Garza Ostos	Director of Equity Strategy	marissa.garza@banorte.com	(55) 1670 - 1719
José Itzamna Espitia Hernández	Senior Strategist, Equity	jose.espitia@banorte.com	(55) 1670 - 2249
Carlos Hernández García	Senior Strategist, Equity	carlos.hernandez.garcia@banorte.com	(55) 1670 - 2250
Víctor Hugo Cortes Castro	Senior Strategist, Technical	victorh.cortes@banorte.com	(55) 1670 - 1800
Paola Soto Leal	Strategist, Equity	paola.soto.leal@banorte.com	(55) 1103 - 4000 x 17
Corporate Debt Hugo Armando Gómez Solís	Senior Analyst, Corporate Debt	hugoa.gomez@banorte.com	(55) 1670 - 2247
Gerardo Daniel Valle Trujillo	Analyst, Corporate Debt	gerardo.valle.trujillo@banorte.com	(55) 1670 - 2248
Quantitative Analysis			
Alejandro Cervantes Llamas	Executive Director of Quantitative Analysis	alejandro.cervantes@banorte.com	(55) 1670 - 2972
José Luis García Casales	Director of Quantitative Analysis	jose.garcia.casales@banorte.com	(55) 8510 - 4608
Miguel Alejandro Calvo Domínguez	Senior Analyst, Quantitative Analysis	miguel.calvo@banorte.com	(55) 1670 - 2220
José De Jesús Ramírez Martínez	Senior Analyst, Quantitative Analysis	jose.ramirez.martinez@banorte.com	(55) 1103 - 4000
Daniel Sebastián Sosa Aguilar	Senior Analyst, Quantitative Analysis	daniel.sosa@banorte.com	(55) 1103 - 4000
Andrea Muñoz Sánchez	Analyst, Quantitative Analysis	andrea.munoz.sanchez@banorte.com	(55) 1103 - 4000
Wholesale Banking			
Armando Rodal Espinosa	Head of Wholesale Banking	armando.rodal@banorte.com	(55) 1670 - 1889
Alejandro Aguilar Ceballos	Head of Asset Management	alejandro.aguilar.ceballos@banorte.com	(55) 5004 - 1282
Alejandro Eric Faesi Puente	Head of Global Markets and Institutional Sales	alejandro.faesi@banorte.com	(55) 5268 - 1640
Alejandro Frigolet Vázquez Vela	Head of Sólida Banorte	alejandro.frigolet.vazquezvela@banorte.com	(55) 5268 - 1656
Arturo Monroy Ballesteros	Head of Investment Banking and Structured Finance	arturo.monroy.ballesteros@banorte.com	(55) 5004 - 5140
Carlos Alberto Arciniega Navarro	Head of Treasury Services	carlos.arciniega@banorte.com	(81) 1103 - 4091
Gerardo Zamora Nanez	Head of Transactional Banking, Leasing and Factoring	gerardo.zamora@banorte.com	(81) 8173 - 9127
Jorge de la Vega Grajales	Head of Government Banking	jorge.delavega@banorte.com	(55) 5004 - 5121
Luis Pietrini Sheridan	Head of Private Banking	luis.pietrini@banorte.com	(55) 5249 - 6423
Lizza Velarde Torres	Executive Director of Wholesale Banking	lizza.velarde@banorte.com	(55) 4433 - 4676
Osvaldo Brondo Menchaca	Head of Specialized Banking Services	osvaldo.brondo@banorte.com	(55) 5004 - 1423
Raúl Alejandro Arauzo Romero	Head of Transactional Banking	alejandro.arauzo@banorte.com	(55) 5261 - 4910
Doná Cararda Dimantal Ibarrala	Head of Corporate Banking	pimentelr@banorte.com	(55) 5004 - 1051
Rene Gerardo Pimentei Ibarrola	rioda or corporate Barraing	· ·	
René Gerardo Pimentel Ibarrola Ricardo Velázquez Rodríguez	Head of International Banking	rvelazquez@banorte.com	(55) 5004 - 5279